

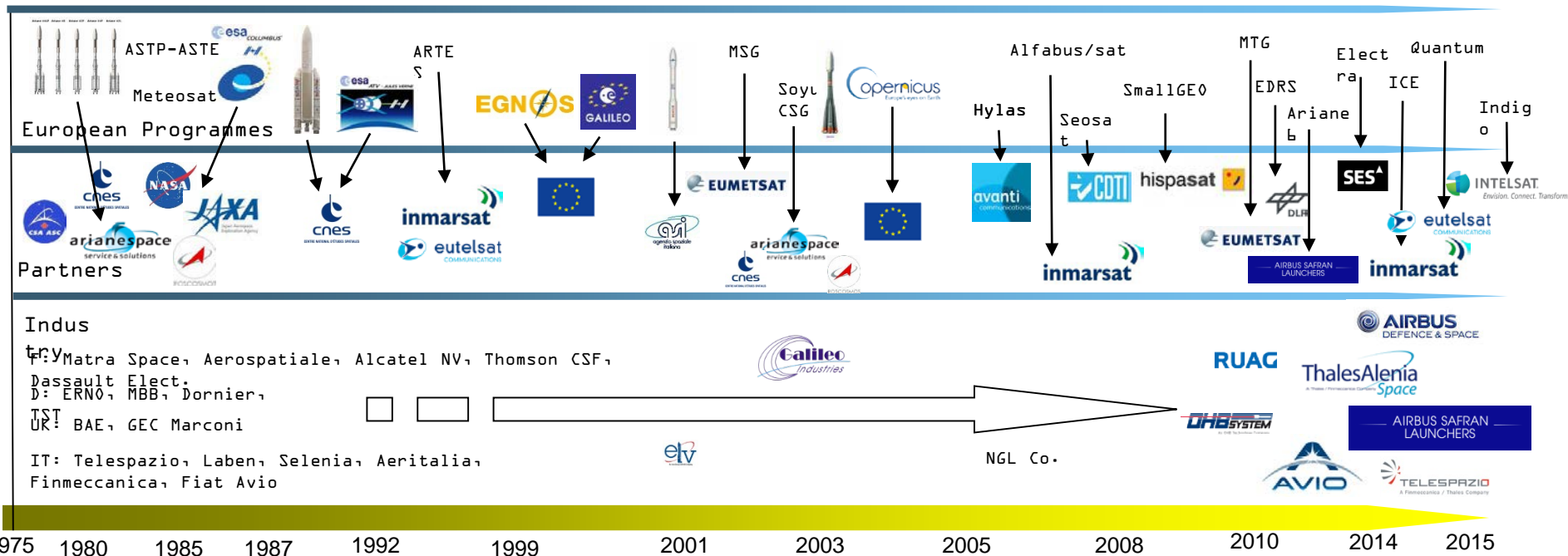
Industrial and data policy in European space programmes

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Industrial policy: permanent evolution and adaptation



Partnership with industry

- ESA Industrial Policy objectives in the Convention since 40 years
- ESA technical and managerial expertise + procurement tools and adapted partnering schemes = success
- Indications stemming from consultations with Industry (HLF):
 - ✓ **procurement policy tailored**
 - ✓ **downstream** market more involved in mission definition
 - ✓ emergence of innovative **industrial processes**
 - ✓ **PPP**: encompassing in an end-to-end perspective the Agency long term vision with the need of industry

Evolution of consultation process

- **Multi-stakeholders** dialogue is contributing to the building of trust and common understanding among parties
- Need to be developed further in **cooperative processes** with EC, MS and industry
- Each public actor must bring its stone to the development of the **downstream sector**